

PRIVATE EQUITY SPONSOR FINANCE

Main Street Bank is a locally run, independent mutual savings institution serving New England, providing innovative products and financial services for businesses and individuals since 1860.

Why Main Street Bank

Entrepreneurial lenders providing cash flow terms to finance the acquisition of entrepreneurial businesses by private equity groups, independent sponsors, and family offices in the lower middle market. Delivering predictable deal execution – on time and on terms.

\$3.2MM

Independent Sponsor

Northeast Distributor of
Commercial Pool Parts
and Supplies

Acquisition Financing

\$6MM

Private Equity

Northeast Manufacturer and
Distributor of Commercial
Packaging Solutions

Acquisition & Working Capital Financing

\$2.3MM

ESOP

Northeast Instrument
Manufacturing

Acquisition & Working Capital Financing

Parameters:

- **EBITDA:** \$0.5 to \$5MM
- **Industry:** Any industry – ideally B2B with highly recurring and/or re-occurring cash flows and customers
- **Loan Size:** \$2MM – \$10MM, with appetite to fund add-on acquisitions
- **Structure:** Cash Flow Term Loans, 5-7 Years, rate fixed at close – NOT dependent on assets or collateral
- **% of Enterprise Value:** up to 50%, including rollover equity, earn-outs and other contingent payments
- **Guarantees:** None
- **Security:** 1st Lien Senior Secured
- **Geography:** New England based borrowers, Equity anywhere

Contact:

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With over 20 years of diverse credit product experience, Brent specializes in empowering businesses through acquisitions and recapitalizations, particularly for privately owned companies, private equity groups, family offices, and independent sponsors.



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Equal Housing Lender | Member FDIC | Member DIF